

Data breach notification in the EU

The policy and compliance challenges

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Sophisticated
Attacks

Complex
Heterogeneous
Infrastructure

Information
Explosion

Increased
Cost of
Incidents

Key Security Challenges Today

Sophisticated Attackers



Photo: Albert Gonzalez
U.S. Law Enforcement

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News

Hackers lock Zeus crimeware kit with Windows-like anti-piracy tech

Ties do-it-yourself botnet software to a single PC using product activation code



90% of breaches involved organized crime targeting corporate information

97% of breaches in 2009, compromising 140 million records, used customized malware

Average number of systems impacted before malware mutation **15**

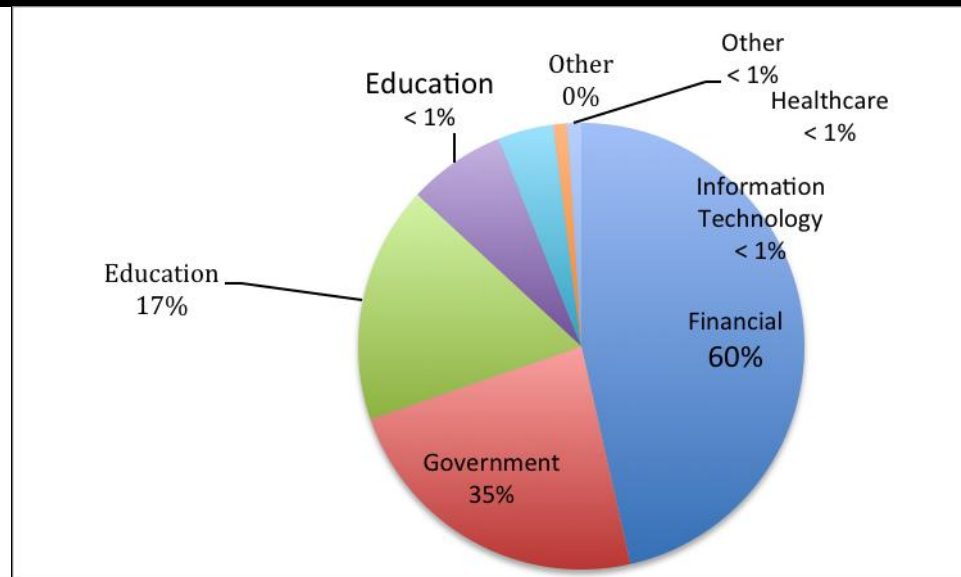
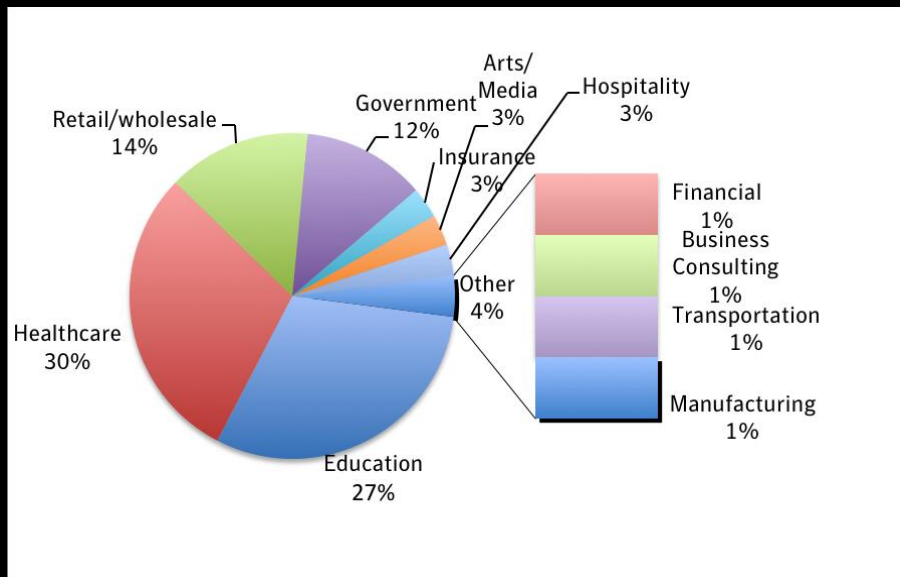
48% of breaches involved insiders

Data-Theft/Data-Loss – Quarterly report

Healthcare and Education responsible for the majority of data breaches

Financial Services and Government responsible for the most exposed identities

Recent incidents demonstrate that none is immune to breaches





Complex Heterogeneous Infrastructure

By 2011 **1 billion** mobile devices will access the internet

98% of breached data in 2009 came from Apps and Servers

Corporations will spend **\$6.4 billion** on Cloud in 2014 up from \$3.8 billion in 2010

17% of physical servers virtualized by 2010



Information Explosion

Digital data is up **600%** in 5 years to 988 exabytes in 2010

88% of companies cannot answer “what are our information risks today” in less than two weeks

Corporate information grows **~66%** every year

Each day **600** million email messages are sent containing unencrypted confidential data



Increased Value of personal data

Value of digital information stolen in 2009 was ~ **\$1 trillion**

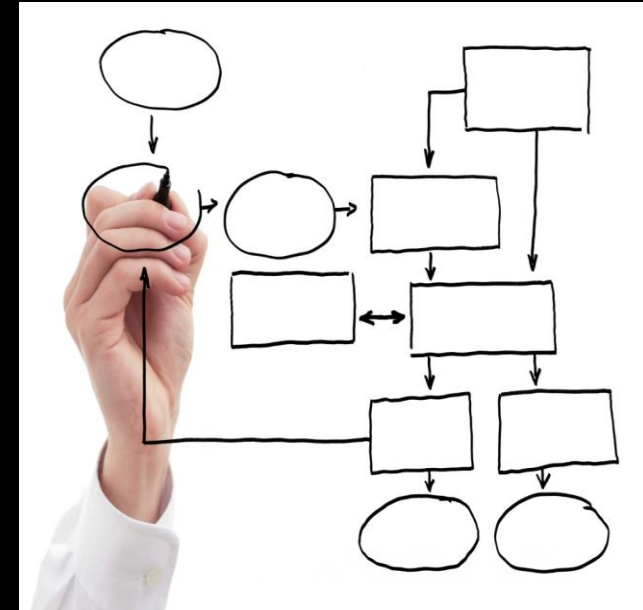
Average cost of a data breach in the EU is **€97** per record

Average total cost of a data breach in the EU is **€2.12 million**

38% view banks less favorably after a data breach

Where is technology going?

- Information vs Systems
- Public and private clouds
- Mobility
- The rise of the social network
- More targeting, context and relevance of personal data
- Massive amounts of personal data
- More targeted attacks and more breaches
- Traffic becoming an key security indicator
- Identity a component of security
- An expectation of security and easy access
- Things we cannot imagine.....



The Current Approach Is Not Working

Spending More

Stopping Less

Analyzing the Data Protection/Security Challenges

Develop and Enforce
IT Policies

Protect the Information

Authenticate Identities

Manage Systems

Protect the Infrastructure

This translates to.....

Develop and Enforce
IT Policies

Policy Driven and Risk Based

Protect the Information

Information and

Authenticate Identities

Identity Centric

Manage Systems

Well Managed over a

Protect the Infrastructure

Secure Infrastructure

Develop and Enforce IT Policies



IT Governance, Risk & Compliance Platform

Define risk
and develop
IT policies

Assess
infrastructure
and processes

Report,
monitor and
demonstrate
due care

Remediate
problems

Protect the Information



Data Loss Prevention & Encryption Technologies

Discover
sensitive
information

Define
ownership
and access
rights

Enforce
acceptable
use

Remediate
process and
policy
deficiencies

Authenticate Identities



Certificates, Business and User Authentication

Validate identities of users, sites and devices

Provide trusted connections

Authenticate transactions

Control access

Manage Systems



IT Management & Workflow

Implement
secure
operating
environments

Enforce
patch levels

Automate
IT processes

Monitor
system
status

Protect The Infrastructure



Endpoint, Network, Web and Mail Security

Monitor
and
correlate
incidents

Protect email
and web

Secure
endpoints &
harden critical
servers

Backup
and recover
data

Key Questions To Ask Yourself

- Do you know where **sensitive information** resides and how to protect it?
- Can you lower costs AND improve your security posture by **rationalizing your security** portfolio?
- Can you **enforce IT policies** and remediate deficiencies?
- Can you control who has **access** to your information?
- Can you **easily manage** the lifecycle of your IT assets?

Where is regulation going?

- Data governance laws are here to stay
- Expectation that in some format data breach will be extended to cover not just telecoms
- General data breach requirements in some EU Member States already
- Accountability and transparency principles
- Broad scope of definition of personal data
- Cloud and jurisdictional challenges
- The role of controllers and processors



Our take on the ENISA study

- Everything is a question of risk appetite
- Security is about cost and economics
- Breaches in-house or out of the house demonstrate there is an issue
- Some more clarity is required on processes and priorities
- The right incentives are in place
- Regulation should not hamper the effectiveness of security
- DPAs have an important role to play
- Collaboration with private sector is key to the success of the system
- People, Process and Technology



People

Information

CONFIDENCE

**Develop &
Enforce IT
Policies**

**Protect
Information**

**Authenticate
Identities**

**Manage
Systems**

**Protect the
Infrastructure**

Thank you

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